REDLEGG

"Data security affects our company's national brand and image. I needed someone who could nip an incident in the bud."
Director of Information Security

CASE STUDY

HOW AN INSURANCE GIANT FOUND VISIBILITY.

Role
Director of Information Security

Industry
Insurance

Location
Michigan

RedLegg Client
Since 2016

THE PROBLEM

SECURING A DATA RICH ENVIRONMENT

The Director of Information Security oversees the cybersecurity program end-to-end including GRC, operations, and architecting solutions within the national insurance company. She, along with her team of eight, are also charged with securing the critical, rich data of their customers.

With a previous vendor, the Director did not have 100% access to her own systems and had very little visibility throughout the organization. The vendor's solution could not handle all devices or logs.

The Director sought a log management solution to customize and increase her visibility. Since the company handles a significant amount of customer data, she understands that one breach could affect the company's national image and customer retention.

FOR MORE INFORMATION, REACH OUT.

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BE AT THE DECISION TABLE

The company's goals to expand into new markets would require the security team to adapt to business growth.

SECURE CUSTOMER DATA

As one breach could compromise rich customer-data nation-wide, the security team looked to comprehensive solutions.

INCREASE VISIBILITY

With a disappointing managed security solution previously, the security team looked for a new partner and SIEM solution.

BUSINESS & SECURITY GOALS

The company's business goals focus on growth, delivering the right product for the right target market, and expanding into new spaces. The security team's goals were to be at the table for those conversations, to find the right solutions to move better faster, and to secure customer data as the company grows into these new markets.

In order to succeed, the Director of Information Security needs to find a partner and SIEM solution that can handle log intake on all of the company's relevant sources and help with detection and response to events and incidents.

THE SOLUTION

GROWTH-MINDED SOC & ENTERPRISE VISIBILITY

The security team worked with RedLegg to install and co-manage LogRhythm SIEM.

By installing a SIEM, the Director's team gained deep and broad visibility into their environment, and with a co-managed model, the security team partnered with RedLegg to handle complications.

Both teams challenge each other, and her security team is learning along the way. RedLegg provides weekly conversations and monthly reporting. RedLegg's partnership also created touchpoints up and down the line from RedLegg's CEO to sales and to the security architects.

The insurance company found security in an engaging partnership and a cornerstone solution: SIEM.

achieved 24x7 visibility into the environment

SOLUTION

Ability to see across the entire enterprise and correlate logs on a large scale. The firm received correlation tools, timely reports, and security event updates.

installed key security solution for the enterprise

SOLUTION

The SIEM solution is a cornerstone of the security program that provides protection in scale. It helps with the detect and response strategy the company utilizes to protect rich customer-data and extends business life, growth opportunities.

THE BENEFITS

- More visibility
  Starting from scratch with SIEM allowed the firm to customize and tweak the SIEM, providing depth and breadth. Correlation tools helped the security team oversee events nation-wide.

- Personal communications
  RedLegg's co-managed approach allowed the Director of Information Security to have personal contact with the CEO, sales, and architects, building a stronger co-managed relationship.

RESULT

"When I sleep, someone is still watching critical company assets."

"With this solution, I have multiple eyes on our systems. It's collective, correlative, and over-arching."

With a SIEM and SOC solution, the insurance company's security team feels confident that they have the visibility to handle risks. The business can move forward confidently knowing that customer data is better protected, and the security team has a more mature posture.

COMPETITIVE ADVANTAGE

RedLegg aided the firm's competitive advantage. The insurance company is now more confident to expand into new markets and protect customer data. The security team continues to innovate and grow their SOC in order to be at the table and help fulfill business goals.

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