

# REDLEGG

## PARTNERING WITH REDLEGG CHANNEL PARTNER OVERVIEW

### WE ARE TRUSTED ALLIES. HERE TO GUIDE, DEFEND AND PROTECT.

RedLegg is an innovative, global security firm that delivers managed cybersecurity solutions and peace of mind. Our agile team of engineers has been serving and defending clients' information since 2008. Chicago-based and veteran-owned, we are trusted, personable guides in this complex, ever-changing, high-stakes field. We lead with confidence and take pride in instilling the same confidence in our clients and partners.

### PREMIUM SERVICE FROM A TEAM OF CYBERSECURITY EXPERTS

**WE GO DEEP.** Not all managed cybersecurity companies approach managed security services, penetration testing, and vCISO services with the consistency and tenacious persistence of RedLegg's experts. We don't stop at mitigating threats from low-level attackers: Our process goes deeper. We determine the types of attacks individual companies are likely to see, and we make sure they're equipped to defend against those attacks.

**OUR TEAM IS PASSIONATE ABOUT SECURITY.** Our experts do research off the clock and stay on top of the latest in threat intelligence with their proprietary Watchtower platform. They run hackathons, present at conferences, and lead penetration testing groups. They stay ahead of industry trends to provide advanced security services for your customers.

### EXPERTS IN EVERYTHING WE DO

Our mission is to help our customers adapt to the ever changing cyber-security landscape and provide consistent high quality support and investigation techniques. Whether we are monitoring a firewall for availability or providing threat analysis on millions of SIEM logs, our singular goal is providing peace of mind for the customer.



#### ADVISORY SERVICES

Built around strategic security and governance, including comprehensive assessments on operational and technical controls, as well as assessing gaps in industry-standard governance frameworks.

- vCISO & vDPO
- GDPR
- Governance Based Gap Assessment
- And more...



#### MANAGED SECURITY

Vigilant and diligent service and solutions that perform, protect, and are continuously monitored to ensure that they are not only keeping up, but keeping ahead.

- Co-Managed SIEM
- IPS/IDS, ATD, EDR
- Threat Intelligence
- UTM/Firewall
- And more...



#### PENETRATION TESTING

Determining whether your organization's external, web, mobile, and internal applications are secure, and that your SOC can withstand potential threats.

- Int/Ext Pen Testing
- Web/Mobile App Testing
- App Security Code Review
- And more...

### WE SUPPORT THE BEST TOOLS & TECHNOLOGIES

ATD

IPS/IDS

ENDPOINT PROTECTION

NETWORK ANALYTICS

SIEM

UTM

DLP

THREAT INTELLIGENCE



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### OUR RANGE OF SERVICES DRIVES RECURRING REVENUE

With our portfolio of services, we can offer your customers a variety of the managed, advisory, or testing/assessment services based on their needs. Our services often involve yearlong engagements, opening the door for recurring revenue. And because we provide the highest quality managed security, we build trust with your customers, which enhances their relationships with you.

### EXAMPLES OF SERVICES INCLUDE:

- Co-managed SIEM services
- UTM/Firewall managed security services
- Threat Intelligence
- Penetration testing (internal, external, application and mobile)
- Social engineering
- Secure code reviews
- vCISO & vDPO
- Enterprise security assessments
- GDPR & Gap assessments

### A PARTNER-PREFERRED APPROACH TO CYBERSECURITY

At RedLegg, our partners are our first priority. We focus on you so you can focus on providing the best products and services to your customers.

Our partner program is designed to provide you with opportunities for renewals and recurring revenue. We partner - we don't poach. Your customers are your customers. With our exceptional security services, we help you build the trust that builds lasting partnerships.

### THE PROCESS



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